



Deloitte.

Impact assessment of FY 2021-2022
CSR grant

Bank of America N.A., India Branches

November 2023

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Overview of the assessment by Deloitte

Objective of the assessment

In compliance with the robust governance protocols that govern the decision making and management of CSR at Bank of America National Association, India Branches, Deloitte was tasked with conducting impact assessments of projects funded from the CSR grant for FY 2021-22.

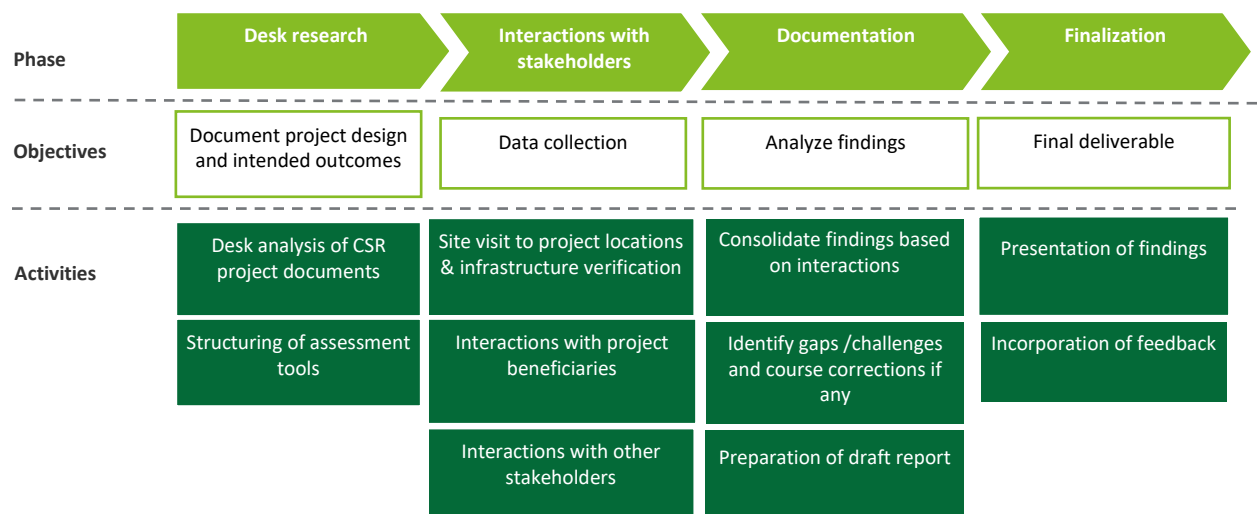
The assessment was conducted using a mixed research design. The data for the impact assessment was collected using customized data collection tools through document review, and key stakeholder and beneficiary interactions (on a sample basis). The primary data was collected through an optimal mix of field visits and surveys. The data collection was followed by a phase of analysis and documentation of observations and findings.

Approach and methodology

The evaluation exercise assessed the impact of these projects in line with the Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles (2019):

1. **Desk review and secondary research**- Preliminary project documents were studied. This includes review of project documents such as project proposal, budget, quarterly progress reports, monitoring reports, project MIS, etc.
2. **Stakeholder mapping**- Initial calls with implementing partners to identify the primary and secondary stakeholders for the project were held
3. **Sampling plan**- A sample was selected across different types of stakeholders to base the results of this study. This sample was covered through research tools like Focus Group Discussions (FGD), Key Informant Interviews (KII), observations, surveys, knowledge checks, infrastructure checklists, etc. For this study, Deloitte has employed various sampling techniques to select sample stakeholders.



The programmatic review and impact assessment of the CSR initiatives was then executed in a phased manner. The four main phases are outlined below:



Findings from the impact assessment are presented in the following section. Detailed impact reports for individual projects are available for management consumption.

Findings from the impact assessment

Samhita | Shot in the Arm: Vaccination Program for Underserved Communities

Grant amount	Project period	Project location								
INR 7.4 Cr	April 2021 - March 2022	Andhra Pradesh, Bihar, Delhi, Assam, Haryana, Jharkhand, Karnataka, Madhya Pradesh, Maharashtra, Odisha, Meghalaya, Telangana, Tripura, Uttar Pradesh, Rajasthan								
Project overview	BANA's one year CSR grant to Samhita aimed to facilitate the implementation of the COVID-19 vaccination program and enable awareness and services for post vaccination health & livelihood resilience.									
SDG alignment	<div><div><div>3</div><div>GOOD HEALTH AND WELL-BEING</div><div></div></div><div><div>10</div><div>REDUCED INEQUALITIES</div><div></div></div></div>									
Methodology	<ul style="list-style-type: none">Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessmentUNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic reviewPrimary and secondary stakeholders of the project were mapped and covered across project locationsA representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study <table><tr><th></th><th>Stakeholders</th><th>Tools used</th></tr><tr><td>Primary</td><td>Beneficiaries of vaccination support</td><td rowspan="2">Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents</td></tr><tr><td>Secondary</td><td>Vendors Samhita Project Coordinators</td></tr></table>			Stakeholders	Tools used	Primary	Beneficiaries of vaccination support	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents	Secondary	Vendors Samhita Project Coordinators
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Primary	Beneficiaries of vaccination support	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents								
Secondary	Vendors Samhita Project Coordinators									
Achievement against target (achieved/target)	<ul style="list-style-type: none">17,72,835 /10,00,000 (177%) beneficiaries received vaccination of which 7,56,494 were first doses and 10,16,341 were second doses14,513 awareness campaigns conducted									
Impact created	<ul style="list-style-type: none">Assistance in 55 remote districts prevented COVID-19 spread through vaccination support and awareness campaignsFacilitated the administration of 1,772,835 vaccine doses across 2,042 vaccination centersConducted 14,513 awareness campaigns, dispelling COVID-19 myths using 108 different collateralsEmployed various methods like door-to-door visits, speakerphone messages, banners, and SMS campaigns to reduce vaccine hesitancy.Trained 4,180 volunteers (67% women) for community engagement in project locations.Provided training to local leaders and volunteers (ASHA workers, teachers, etc.) to encourage vaccination registration among individuals.									

Pictures from the field




Vaccination Camp at Azamgarh



Awareness generation through announcements

Impact assessment of FY 2021-2022 CSR grant

YUVA Unstoppable | Ration Kits Distribution Project

Grant amount	Project period	Project location								
INR 2.5 Cr	July 2021 - December 2021	Gujarat								
Project overview	BANA's one year CSR grant to YUVA Unstoppable aimed to provide food and health kits to 25,000 school going children and their families									
SDG alignment										
Methodology	<ul style="list-style-type: none">Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessmentUNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic reviewPrimary and secondary stakeholders of the project were mapped and covered across project locationsA representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study <table border="1"><thead><tr><th></th><th>Stakeholders</th><th>Tools used</th></tr></thead><tbody><tr><td>Primary</td><td>Student beneficiaries Families of the students</td><td rowspan="2">Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents</td></tr><tr><td>Secondary</td><td>Principal of the schools Implementing team Parivartan Foundation</td></tr></tbody></table>			Stakeholders	Tools used	Primary	Student beneficiaries Families of the students	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents	Secondary	Principal of the schools Implementing team Parivartan Foundation
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Primary	Student beneficiaries Families of the students	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents								
Secondary	Principal of the schools Implementing team Parivartan Foundation									
Achievement against target (achieved/target)	<ul style="list-style-type: none">25,278/25,000 (101%) ration kits distributed36.7 tons of food supplies distributed									
Impact created	<ul style="list-style-type: none">Supported 100 government schools in 7 cities of Gujarat: Ahmedabad, Bhavnagar, Gandhinagar, Mehsana, Vadodara, Dehgam, and DholkaUtilized YUVA's extensive outreach in Gujarat to identify the most vulnerable children and families, prioritizing them for ration kit distributionDistributed 25,278 ration kits to parents of children affected by the closure of schools, providing immediate financial relief due to disrupted daily wage labour and the impact on the mid-day meal programReached approximately 1,00,000 indirect beneficiaries through ration kit support, sustaining households' food intake for 1-1.5 months with provisions like rice, wheat, pulses, cooking oil, protein malt, and masks.Collaborated with the Parivartan Foundation in Ahmedabad, an organization supporting HIV patients, enabling income generation for 30-35 HIV-positive women who prepared the kitsSuccessfully completed the project by January 2022, attributed to YUVA's timely procurement, an efficient supply chain, connections with logistics partners, and leveraging economies of scale for effective price negotiations									

Pictures from the field



Pictures of Ration kits distribution

Impact assessment of FY 2021-2022 CSR grant

YUVA Unstoppable | Tabs-based Blended Learning



Grant amount	Project period	Project location									
INR 4 Cr	April 2021 - March 2022	Gujarat, Maharashtra									
Project overview	BANA's one year CSR grant to YUVA Unstoppable aimed to provide 25,000 remote learning devices to children in government schools for access to digital learning										
SDG alignment	 										
Methodology	<ul style="list-style-type: none"> Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessment UNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic review Primary and secondary stakeholders of the project were mapped and covered across project locations A representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study <table border="1"> <thead> <tr> <th></th><th>Stakeholders</th><th>Tools used</th></tr> </thead> <tbody> <tr> <td>Primary</td><td>Students Teachers</td><td>Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents</td></tr> <tr> <td>Secondary</td><td>Principal of the schools Implementing team</td><td></td></tr> </tbody> </table>			Stakeholders	Tools used	Primary	Students Teachers	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents	Secondary	Principal of the schools Implementing team	
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Primary	Students Teachers	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents									
Secondary	Principal of the schools Implementing team										
Achievement against target (achieved/target)	<ul style="list-style-type: none"> 4,018/4,000 (100%) tabs distributed to 1047 individual students and 44 schools Access to technology enabled for ~9,000 socio-economically underprivileged students for digital learning 										
Impact created	<ul style="list-style-type: none"> Distributed 4,018 Lenovo M7 Tablets to 1,047 individual students and 44 schools, equipped with downloaded BYJU's content spanning grades 4 through 12. This support ensured technology access for approximately 9,000 socio-economically underprivileged students for digital learning. Offered a 3-month internet connection with 1,047 tabs to top-performing Grade XI students, aiding their preparation for competitive exams and self-study Provided digital upskilling opportunities, dedicating over 2 hours of tablet usage per week for teachers and students Facilitated study material inclusive of extra academic resources and learning applications for enhanced learning experiences Leveraged existing infrastructure in 70-80% of schools (supported by YUVA/government) like Smart Class Boards and projectors utilized by teachers for simultaneous teaching and content display using tablets Encouraged individual or paired use of the G-shala app by students for revising through MCQs and other objective questions, alongside reading apps for further learning Increased student engagement through digital tools, fostering a greater willingness to read and revise topics using learning applications Reported a 50-80% comfort level among students in navigating and utilizing the tablets for their educational needs 										

Pictures from the field



Students at Dholka Kanya Shala and Vavdi Primary School using tablets since 2022

YUVA Unstoppable | Addressing COVID-19 Vaccine Hesitancy

Grant amount	Project period	Project location								
INR 18.5 Cr	November 2021 - March 2022	Gujarat, Rajasthan								
Project overview	BANA's one year CSR grant to YUVA Unstoppable aimed to to tackle vaccine hesitancy in Ahmedabad by incentivising 1 million vaccination doses through the distribution of 1 Litre oil packets									
SDG alignment	<div><div></div><div></div></div>									
Methodology	<div><div><ul style="list-style-type: none">Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessmentUNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic reviewPrimary and secondary stakeholders of the project were mapped and covered across project locationsA representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study</div><table><tr><th></th><th>Stakeholders</th><th>Tools used</th></tr><tr><td>Primary</td><td>Vaccine beneficiaries</td><td rowspan="2">Focus Group Discussion (FGD), Key Informat Interview (KII), Project completion report Project documents</td></tr><tr><td>Secondary</td><td>Chief Health Officer, Assistant Health Officer, other govt. officials Implementing team</td></tr></table></div>			Stakeholders	Tools used	Primary	Vaccine beneficiaries	Focus Group Discussion (FGD), Key Informat Interview (KII), Project completion report Project documents	Secondary	Chief Health Officer, Assistant Health Officer, other govt. officials Implementing team
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Secondary	Chief Health Officer, Assistant Health Officer, other govt. officials Implementing team									
Achievement against target (achieved/target)	<div><div><ul style="list-style-type: none">12,75,472/ 10,00,000 (127.5%) beneficiaries incentivised for vaccination through the distribution of oil packetsCollaborated with the local government to support vaccination in 250 Urban Health Centres (UHCs)/Primary Healthcare centre (PHCs)</div></div>									
Impact created	<div><div><ul style="list-style-type: none">Collaborated with local government to support vaccination in 250 UHCs/PHCs in 4 districts in Gujarat and Rajasthan, involving supply rate identification and allocation in low-vaccination areasCoordinated supply pipeline with municipality officers tracking demand from Primary Healthcare Centres40 YUVA staff and volunteers supported in on-ground data collection, mobilization, and rolloutIncentivization efforts facilitated 12,75,472 vaccinations, strengthening immunity and reducing severe health risksDistributed oil packets alleviated financial burdens, resulting in savings of ~INR 250-300 for the underprivileged</div></div>									

Impact assessment of FY 2021-2022 CSR grant



- Vaccination incentivization activities and facilitation of 12,75,472 doses aided the government in curbing COVID-19 spread across remote regions

Pictures from the field



Individuals receiving vaccine and oil packets

American India Foundation (AIF) | COVID-19 Resurgence AIF's Proposed Emergency Response Strategy

Grant amount	Project period	Project location								
INR 1.66 Cr	April 2021 - March 2022	Delhi, Bangalore, and Mumbai								
Project overview	BANA's one year CSR grant to AIF aimed to provide immediate support to poorly equipped government hospitals across various states in India during the second wave of COVID-19 pandemic									
SDG alignment	<div><div></div><div></div></div>									
Methodology	<div><ul style="list-style-type: none">- Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessment- UNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic review- Primary and secondary stakeholders of the project were mapped and covered across project locations- A representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study</div> <table><tr><th></th><th>Stakeholders</th><th>Tools used</th></tr><tr><td>Primary</td><td>Beneficiaries</td><td rowspan="2">Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents</td></tr><tr><td>Secondary</td><td>Hospital staff Implementing team</td></tr></table>			Stakeholders	Tools used	Primary	Beneficiaries	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents	Secondary	Hospital staff Implementing team
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Primary	Beneficiaries	Focus Group Discussion (FGD), Key Informant Interview (KII), Project completion report Project documents								
Secondary	Hospital staff Implementing team									
Project achievement	<ul style="list-style-type: none">• 1/1 (100%) Portable Hospital set up at Tibbia College, Delhi to meet the needs of COVID patients• 4,500 PPE Kits provided to 3 hospitals• 32 oxygen concentrators provided to 2 hospitals									
Impact created	<ul style="list-style-type: none">• Enhanced the capacity of 5 hospitals in 3 states, enabling treatment for a higher number of patients. Essential medical equipment like oxygen concentrators, PPE kits, and nursing equipment was provided during the second wave of COVID-19.• Provided 4,500 PPE kits to 3 hospitals in Mumbai, enhancing safety and preparedness for healthcare and frontline workers during the 2021-2022 second wave• Supplied 32 oxygen concentrators to 2 hospitals based on their specific needs and requirements									

Impact assessment of FY 2021-2022 CSR grant



- Established additional infrastructure by setting up a **20-bed portable hospital at Tibbia College, Delhi**, equipped with inflatable structures, flooring, AC, beds, and nursing equipment to meet COVID patient needs.
- This infrastructure led to **~13,500 safe patient-healthcare worker interactions**, mitigating severe shortfalls for healthcare workers.
- Ensured **improved hospital capacity** for timely care of COVID-affected individuals.

Pictures from the field



Handover of PPE kits and oxygen cylinders

Swades Foundation | COVID-19 Response Project

Grant amount	Project period	Project location								
INR 3.26 Cr	April 2021 - March 2022	Raigad, Nashik, and Mumbai of Maharashtra								
Project overview	BANA's one year CSR grant to Swades Foundation aimed to respond to the urgent COVID-19 crisis in rural Maharashtra through procurement of medical equipment and supplies to facilitate the control of pandemic.									
SDG alignment	<div><div></div><div></div></div>									
Methodology	<div><ul style="list-style-type: none">Organisation for Economic Co-operation and Development's (OECD) Development Assistance Committee (DAC) principles used for the assessmentUNDP's Results Based Framework was used for developing KPIs as per the project and used as the basis for the programmatic reviewPrimary and secondary stakeholders of the project were mapped and covered across project locationsA representative sample was selected across different types of stakeholders using various sampling techniques to base the results of this study</div> <table><tr><th></th><th>Stakeholders</th><th>Tools used</th></tr><tr><td>Primary</td><td>Hospitals Healthcare workers Patients</td><td rowspan="2">Focus Group Discussion (FGD), Key Informat Interview (KII), Project completion report Project documents</td></tr><tr><td>Secondary</td><td>Project implementation staff Government stakeholders</td></tr></table>			Stakeholders	Tools used	Primary	Hospitals Healthcare workers Patients	Focus Group Discussion (FGD), Key Informat Interview (KII), Project completion report Project documents	Secondary	Project implementation staff Government stakeholders
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Primary	Hospitals Healthcare workers Patients	Focus Group Discussion (FGD), Key Informat Interview (KII), Project completion report Project documents								
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Project achievement	<ul style="list-style-type: none">8 districts reached41 government healthcare institutions supported17 health camps organized, and 13,747 vaccination doses facilitated									
Impact created	<ul style="list-style-type: none">Reached 8 districts, 27 blocks, and 956 villages in Maharashtra through COVID-19 response supportOrganized 17 camps, facilitating 13,747 vaccination doses, contributing to the government's efforts to expand vaccine coverage nationwide.Provided medical equipment and supplies across 41 government healthcare institutions:									

Impact assessment of FY 2021-2022 CSR grant

27 ventilators, 5 ambulances, 10 oxygen concentrators, 345 jumbo cylinders, 11 dedicated pediatric ventilators, 22 multipara monitors, 2042 pulse oximeters, 9,125 antigen tests, 2,092 thermal scanners, 3 mortuary cabinets, 80 dead body bags, 33,799 examination gloves, 6,000 PPE kits, 7,020 face shields, 2,070 disposable gowns, 4,950 hand sanitizer bottles, and 36,250 masks.

- Strengthened partnerships with government authorities enabled the Swades Foundation to enhance the infrastructure of 41 government healthcare institutions, aiding in treating COVID-19 patients and improving healthcare provider safety.
- **Distributed consumables** (examination gloves, PPE kits, face shields, masks, and sanitizer bottles) to healthcare institutions in Raigad, Nashik, and Mumbai districts, ensuring increased safety for healthcare workers.
- Enhanced **access to healthcare** by improving facilities in Rural Hospitals (RHs) and Primary Healthcare Centres (PHCs) in proximity to villages and districts

Pictures from the field



Dedicated pediatric ventilators and oxygen cylinders received at hospital

Swades Foundation | COVID-19 Vaccination and Medical Equipment Project

Grant amount	Project period	Project location									
INR 2.74 Cr	April 2021 - March 2022	Raigad, Nashik, and Mumbai of Maharashtra									
Project overview	BANA's one year CSR grant to Swades Foundation aimed to support the district authorities in Maharashtra, to cover the elderly and remote population by arranging for mobile vaccination. The program later pivoted to building medical infrastructure to the Primary Healthcare Centres (PHCs) in the villages as well.										
SDG alignment	<div> <div>3 GOOD HEALTH AND WELL-BEING</div> <div>10 REDUCED INEQUALITIES</div> </div>										
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Secondary	Program head Program manager	Project documents									

Impact assessment of FY 2021-2022 CSR grant

	Implementation team MIS/admin	
Project achievement	<ul style="list-style-type: none"> • 35,739 individuals reached through vaccination camps in 12 districts of Maharashtra • 562 vaccination camps organized across 342 villages • Provided 83 fowler beds, 10 defibrillators, 6 ECG machines, 6 radiant warmers, 10 infusion pumps, 20 syringe pumps and 01 Truenat machine with 1000 chips to the hospitals 	
Impact created	<ul style="list-style-type: none"> • Facilitated 35,739 vaccinations, contributing to the government's efforts in expanding vaccination coverage and preventing COVID-19 spread • Organized 562 camps across 342 villages, benefiting over 35,000 individuals (11,017 dose 1 vaccines, 23,509 dose 2 vaccines, and 1,213 dose 3 vaccines). • Conducted awareness campaigns effectively addressing vaccine hesitancy, encouraging vaccination, and engaging frontline workers in outreach efforts. • Improved healthcare infrastructure in hospitals by providing essential medical equipment: 83 fowler beds, 10 defibrillators, 6 ECG machines, 6 radiant warmers, 10 infusion pumps, 20 syringe pumps, and 1 Truenat machine with 1000 chips. • Utilized 8 ambulances and support staff (driver, nurse, data entry operator) for mobile vaccination, reaching remote and hilly regions, ensuring vaccination accessibility for populations unable to access Primary Healthcare Centers (PHCs). • Enhanced elderly accessibility to vaccination through mobile vaccination camps specifically in remote and hilly terrains within the region. 	

Pictures from the field



Vaccination camp at Raigad



Radiant warmers and Truenat machine delivery



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